



TRAVEL MANAGEMENT CONSULTANTS

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BENEFITS OF CORPORATE TRAVEL MANAGEMENT WITH CAMELOT WORLD TRAVEL

We are your travel advocate - Our goal is for you to receive the best value for each travel dollar spent. We are not influenced toward specific airlines, hotels, or car rental companies. We bring a consultative approach to travel management through our own expertise as well as utilizing the resources of various affiliations. We are your unbiased source of travel information and our only allegiance is to you -- our client.

Traveler tracking – We know where your travelers are and can help you locate them in an emergency. In the event of a natural or man-made disaster, our job is to help them get home as quickly as possible. We have access and capability through our suppliers to re-schedule and even waive change fees for weather or other TSA-related issues.

24-hour emergency service – Business functions on the worldwide clock. We provide an after-hours/emergency service for all our clients. No matter where they are in the world, they can rely on our travel advisors.

Customer service – Unparalleled travel advisors are ready to focus on your needs in a prompt and friendly manner -- reconciling a credit card statement, tracking lost luggage, disputing a hotel no-show bill, or assisting with any supplier or travel-related issue.

Vendor negotiations – We will negotiate with travel vendors on your behalf. Negotiations with travel suppliers are effective only when data can be presented to the vendor with accurate volume reports. Discount pricing is based on delivery of that volume. An unmanaged environment does not have that possibility.

Benchmarking – We benchmark your average ticket price, car rental expenses, and hotel costs. This can be given in a report format for your business and used to determine where there might be additional savings or opportunities.

Reports – We can provide you with a variety of reports tailored to your needs. Detailed reports such as each traveler name and department number including reasons why a lower airfare was not taken, can be scheduled for your business needs. Such reports can be used for policy compliance and vendor negotiations.

Airline Business Reward Programs – We can assist in managing airline programs so that the company can earn airline rewards for every dollar spent on eligible bookings in addition to individual travelers earning their own individual airline miles too.

Managing the non-refundable ticket process – Camelot World Travel provides management to ensure that non-refundable tickets are used on future business trips. We also provide the ability to void your airline ticket in case your travel plans change within one business day after a ticket is issued. This can be a cost savings to your business up to \$200 immediately from an airline change fee. Both of these activities contribute to your business travel budget.

Group/Meeting/Event Planning Services – Camelot World Travel can assist with arranging all meeting and group travel needs. From site selection to menu planning to invoice reconciliation – inside knowledge and expert negotiating skills ensure the best value on meetings and events.

Incentive and Vacation Planning Services – Our Leisure Department is a wealth of information for customizing employee incentive and reward programs. For non-business travel, we have endless vacation ideas and expertise for any company employee that needs assistance with family reunions, destination weddings, Disney Vacations, and more.

Experienced Travel Consultants – We have been planning and managing business and leisure travel to thousands of travelers since 1969. Camelot World Travel has highly experienced travel consultants to assist you and your travelers with your business (and leisure) travel needs worldwide.